

## Why FIBERGLASS Makes “CENTS” For Investors and Property Managers

- Fiberglass windows are 23% more efficient (U-values & R-values) than other types of windows with the same glass.
- Fiberglass frames DO NOT expand or contract like other materials. This reduces air infiltration by 150-200% compared to other windows.
- Fiberglass windows will exceed the lifespan of your home, under normal circumstances.

### VALUE DEMONSTRATED—REAL EXAMPLE:

An apartment complex built in 1978. ..REPLACED 1st set of windows in 1993...NOW REPLACING 2nd set of windows in 2006. How much money would have been saved if the property owner had purchased FIBERGLASS windows when the complex was built?

128 units, 1st time purchase at \$140 per vinyl window = \$17,920

128 units, 1st replacement at \$300 per vinyl window = \$38,400

128 units, 2nd replacement at \$375 per vinyl window = \$48,000

Money spent on replacements: \$86,400

TOTAL spent on windows: \$104,320



If you were to sell your complex and had used FIBERGLASS windows, equity is gained for the life of the project, not given away or deducted at the time of sale...which happens with any other window. YOU keep the money you gained by using FIBERGLASS. And if you happen to be paying the utilities on the structure, you would have saved—even made—money every month. Think about it...

- Will energy prices increase or decrease in the next 5 years?
- How much will replacement windows increase in cost in 10 to 15 years?
- Will you pay cash or finance your next set of replacement windows?

**Remember...with FIBERGLASS, you will never replace your windows!!**